



**MONTANA
CHAMBER OF
COMMERCE**

YOUR PARTNER IN POLICY

The Montana Chamber is a 501(c)(6) nonprofit organization registered with the IRS and the State of Montana.



"As a unified voice, the Chamber fights for pro-business policies, regulatory relief, workforce development, and economic growth that benefit every Montanan.

I am honored to work with this team that is committed to amplifying these efforts and ensuring Montana remains a place where businesses, small and large, can thrive and create opportunity."

-- TONY ROSANOVA, New Rose Consulting & FY26 Chair, Montana Chamber Board of Directors

OUR MISSION

To create and sustain an optimal business climate, business prosperity, and a strong Montana economy, the Montana Chamber of Commerce, through advocacy, collaboration, and education works to provide an empowered and educated workforce, reduce business growth obstacles, and advance positions that promote success for Montana businesses.

WE MEAN BUSINESS

616 Helena Ave. Ste 300 • PO Box 1730 • Helena, MT 59624 | 406.431.32484

www.MONTANACHAMBER.com



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"Sometimes a business needs a sword, sometimes businesses need a shield. And sometimes, connections are all it takes. The Montana Chamber is the leading business advocate in the state working hard everyday on behalf of you and your business."

TODD O'HAIR

President & CEO

The Montana Chamber of Commerce is the largest business advocate in the Treasure State representing more than 2,000 member companies of every size, industry, and geography within Montana's 56 counties.

Established in 1931, the Montana Chamber has built a reputation as a trusted partner to the public and private sectors, and as a result enables **access** to and **influence** with state and federal policy makers and business leaders.

We **advocate** for legislative and legal reforms that benefit—not hurt—your business, and promote infrastructure improvements that will make Montana a safer and more attractive place to do business. We provide **intelligence** to ensure data-driven decision making in starting, growing or relocating your business in Montana. And we are tackling the issues of workforce readiness and entrepreneurship jointly with our philanthropic arm, the **Montana Chamber Foundation** to ensure you have the talent pipeline you need to grow your business.

BECOME A MEMBER

of Montana's Business Community!

MEMBERSHIP BENEFITS - ALL LEVELS

PRO-BUSINESS ADVOCACY & GOVERNMENT AFFAIRS

As the voice of business, the Montana Chamber represents you and your business to the state's legislative, judicial, and executive branches of government. Our Government Affairs team advocates for policies that promote a positive business climate and grow Montana's economy.

The Montana Chamber:

- Focuses year round on government affairs to garner support for policies that promote a favorable business climate - Advocacy for pro-business legislation at state and federal levels.
- Collaborates with Montana's federal delegation to advance business issues in Congress
- Provides advance access to the Legislative Policy Agenda and Judicial Reviews and continued engagement via quarterly Government Affairs webinars (i.e. Capitol Connection)
- Coordinates annual study which provides insights from scientific polling of registered Montana voters on key issues for business (Business Base study)
- Conducts civil legal engagement on behalf of business

ACCESS TO MONTANA'S PREMIER STATEWIDE NETWORK

As a member of the Montana Chamber, your organization will gain exposure and access to Montana's premier professional network of public and private sector leaders, and elected officials from across the state. We gather as a community regularly and provide opportunities to build relationships and trust.

- Member Directory profile to promote your business
- Receive member pricing for Signature Events including Business Days at the Capitol
- Gain additional visibility via program underwriting and event sponsorships
- Eligibility for Board of Directors, including small business representatives

INTELLIGENCE AND RESOURCES: BE IN THE KNOW

The Montana Chamber provides information relevant to your business, including:

- Access to the Voter Voice advocacy platform for policy briefings and legislative updates.
- The 'Montana Business Brief' e-Newsletter, Chamber Blog, and regular updates on Social Media channels, with information from across the state of Montana, the U.S. Chamber of Commerce, U.S. Small Business Administration, SBDC, U.S. Economic Development Administration and more
- Industry specific issues relevant to Chamber members via proprietary research

YOUR PARTNER IN POLICY - **Beginning at \$500**

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**MONTANA
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TREASURE STATE INVESTORS



BIG SKY INVESTORS



VISIONARY INVESTORS



To learn more about membership opportunities please contact:

MATT OLSON
DIRECTOR OF NETWORK DEVELOPMENT
Matt@MontanaChamber.com
+1 (406) 360-6443

BECOME A MEMBER

of Montana's Business Community!



**MONTANA
CHAMBER OF
COMMERCE**

MEMBERSHIP TIERS

TREASURE STATE \$35,000 to \$100,000

BIG SKY \$20,000

VISIONARY \$10,000

LEADER \$5,000

CAPITAL \$2,500

CLASSIC \$500 to \$1,000

SMALL BUSINESS \$250*

*ENTREPRENEURS / FEWER THAN 5 EMP.

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INVESTING IN MONTANA'S FUTURE

TREASURE STATE

\$35,000 to \$100,000
ANNUALLY

As TREASURE STATE level members, we are investing in the Montana Chamber's mission and Envision 2026 strategic plan as true partners with the organization to drive business growth and job creation. Together, we work to improve Montana's business climate, quality of life, talent pipeline, and entrepreneurship through regulatory and legal reform, infrastructure investment and workforce development. This is the result of access to the Chamber's invaluable network of public officials and private industry leaders coupled with their trustworthy reputation built over decades of doing business in 'The Last Best Place.'

CUSTOM BENEFITS

- Understanding your priorities and making the right introductions.
- Access to **Montana Leadership** and the Montana Chamber Board of Directors
- Influence in the Montana Chamber's policy priorities and legislative strategy

SERVICES

- Full support of the Montana Chamber team to meet your specific needs
- Co-marketing for news, press releases, social media and events

PLUS ALL OF THE BENEFITS AND SERVICES OF PRECEEDING LEVELS

NorthWestern[®]
Energy
Delivering a Bright Future



www.MONTANACHAMBER.com



"The Montana Chamber is a leader on the issues that matter to Montana Businesses. Whether that's a stable tax system, workforce investments, legal reforms or energy reliability, the business community can count on the Montana Chamber to provide the policy leadership we need on the issues that matter to Montana businesses."

BRIAN BIRD
PRESIDENT AND CHIEF EXECUTIVE OFFICER
NORTHWESTERN ENERGY

BUILDING MONTANA'S FUTURE

BIG SKY

\$20,000 to \$35,000
ANNUALLY



At KOA, we recognize the vital role the Montana Chamber plays in shaping the state's business landscape and advocating for policies that foster economic growth. As a Big Sky member, we are investing in a stronger, more prosperous future for our business, and all businesses in Montana.

**Toby O'Rourke, President & CEO
Kampgrounds of America, Inc.**

As **BIG SKY** level members, we are industry leaders advocating for the best interests of our companies, employees, and communities. The Montana Chamber as a state-wide convener, is able to tackle systemic challenges and build **solution-driven coalitions** to move Montana's high-growth industries forward. This investment also supports the organization's **Envision 2026 strategic plan**, and keeps an eye on the future of business.

CUSTOM BENEFITS

- Understanding your **priorities** and connecting the right dots
- Access to **Montana Leadership** and the Montana Chamber Board of Directors
- Influence in the Montana Chamber's **policy priorities** and legislative strategy

SERVICES

- Facilitating introductions and connections with leaders across the state
- Co-marketing for news, press releases, social media and events

PLUS ALL OF THE BENEFITS AND SERVICES OF PRECEEDING LEVELS



**MONTANA
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STRENGTHENING MONTANA'S ECONOMY

VISIONARY

\$10,000
ANNUALLY

As **VISIONARY** level members, we understand the importance of building and diversifying Montana's economy. To attract and retain talent, and to develop an appropriately skilled workforce, we work directly with education leaders to meet the needs of Montana companies. The Montana Chamber's government affairs team identifies and prioritizes legislation that will make Montana the most competitive place in the nation to do business.

MEMBER BENEFITS

- Sponsorship of our **Envision 2026** initiatives in Workforce Development and Youth Entrepreneurship
- Promote careers in your industry and in the trades as an exhibitor of programs such as **Cultivating Careers**
- Identify and draft **legislation** that is important to your business

SERVICES

- Business Network Concierge** to connect you with the right leaders
- Co-marketing for news, press releases, social media and events
- Name & logo recognition at all **Signature Events**



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"As the voice of the business community, the Montana Chamber is willing to tackle issues that are critical to business success like workforce development, housing and childcare."

*Heather McDowell, VP Legal,
Environmental, & Government Affairs •
US PGM Operations, Sibanye Stillwater*

PLUS ALL OF THE BENEFITS AND
SERVICES OF PRECEDING LEVELS



YOUR PARTNER IN POLICY

LEADER LEVEL MEMBERSHIP \$5,000 ANNUALLY

Includes CLASSIC & CAPITAL LEVEL MEMBERSHIP BENEFITS

- Input into our Legislative priorities with the Montana Chamber Government Affairs team to shape policy that improves Montana's business climate
- Access to Montana Chamber Board of Directors dinners and receptions
- Invitations to private dinners with elected officials and candidates
- Opportunity to engage with the Political Action Committee (PAC)
- Amplification of media coverage for events, such as ground-breakings, ribbon-cuttings, and Montana Chamber Executive participation (upon request and availability)

CAPITAL LEVEL MEMBERSHIP \$2,500 ANNUALLY

Includes CLASSIC LEVEL BENEFITS

- Co-create instructional webinars* with the Montana Chamber around some of our most pressing needs as employers
- Invitations to events with business leaders, elected officials, government leaders. (Legislative receptions and CEO Roundtables)
- Exclusive Member-only briefing on Business Base Annual Polling Survey results
- Introductions to state-wide elected and appointed officials
- Include up to (3) additional businesses or branches as members in our Member Directory
- Submit your press releases to appear on the MontanaChamber.com News page where they will remain for search capability

*Promotions and content intended for our diverse, state-wide membership must be approved by the Montana Chamber in advance of distribution.



www.MONTANACHAMBER.com

ACCESS TO OUR STATEWIDE NETWORK

ANNUAL EVENTS

BUSINESS DAYS at the CAPITOL

JANUARY 6-7, 2027 | HELENA

In January of every year, the Montana Chamber hosts Business Days at the Capitol. This event coincides with the start of the legislative session (odd-numbered years) and candidate filing (even-numbered years) with a focus on legislative and public policy issues relevant to business. Traditional seminars include 'Eggs & Issues' with the legislative leadership and the 'Last Word' by the Governor. An evening of networking rounds out this event.



MONTANA WOMEN IN BUSINESS SUMMIT

PRESENTED BY: JPMorganChase

MARCH 4-6 2026 | BOZEMAN

The Montana Chamber hosts the "Blazing Trails" Montana Women in Business Summit Downtown Bozeman in conjunction with International Women's Day. Topics include leadership, career advancement, entrepreneurship, financing/venture capital, and women in policy. Monies raised support the Montana Chamber's childcare policy initiatives.

GOVERNORS' CUP

MONTANA CHAMBER FOUNDATION



ACE IN THE HOLE

MONTANA CHAMBER FOUNDATION RECEPTION



PRESENTS

GIVE IT A SHOT



BIG SKY BRIGHT FUTURE ECONOMIC SUMMIT



JULY 30-AUG 1, 2026 | FLATHEAD VALLEY

Started as the Centennial Golf Classic during the 100th Celebration of Montana's statehood in 1989, the Montana Chamber Foundation annually hosts more than 400 golfers, business & government leaders, and policymakers for this coveted tournament. More than 600 people turn out for the Glacier Bank Ace in the Hole Networking Reception & BBQ the night prior to kick off the event and NEW in 2024 was the first ever Stockman Bank Give It a Shot Clay Shooting Tournament.

FALL 2026 | BOZEMAN

The BIG SKY BRIGHT FUTURE Summit is a full day of exciting panels and fireside chats featuring Montana's own industry experts. The day starts with Partnerships to Grow the Big Sky Economy, a look at innovative strategies being utilized by labor, education, and employers to resolve workforce shortages and ensure our future workforce has employability skills.

INQUIRE ABOUT EVENT SPONSORSHIPS

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2025 LEGISLATIVE PRIORITIES



CERTAINTY & SECURITY FOR MONTANA BUSINESSES

Acting as your sword & shield on Capitol Hill to ensure you have the ability and stability to operate your business.



Supporting, proposing, & defending legislation in the pillars of our Strategic Plan

BUSINESS CLIMATE

INFRASTRUCTURE

WORKFORCE READINESS

ENTREPRENEURSHIP

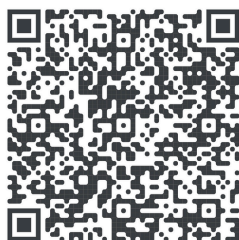
PROVEN SUCCESS

The Montana Chamber has a long history of success for business in the Montana legislature.

In 2023, the Montana Chamber brought forward 10 bills to improve the business climate in Montana. Of these signature bills, nine were signed into law by Governor Gianforte, making the Montana Chamber of Commerce the most successful & proactive business advocacy organization in the state.

ADVOCACY

Legislators are most often swayed by their own constituents, making our local chambers & business leaders our best advocates. Sign up to receive our grassroots alerts by scanning the QR code here!



CHAMBER PRIORITIES

Preserving Medicaid Access

A healthy workforce & healthcare access for all employees

Tax Increment Financing

Modernizing & preserving TIFs as a tool for development

Housing

Expediting permitting & ensuring certainty and transparency in decision making

Tax Reform

Lowering property tax burdens while avoiding unnecessary shift to MT businesses

Childcare

Increasing accessibility & affordability so MT parents can fully participate in the workforce

Tort Reform

Lowering insurance costs & protecting MT businesses from unnecessary litigation

Energy

Ensuring MT has reliable & affordable supply

Enabling Entrepreneurship

Ensuring MT stays a top location for entrepreneurs to thrive



**MONTANA
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DELIVERING RESULTS

for Montana Business



SUCCESS IN THE 2023 LEGISLATIVE SESSION

10 PRIORITY BILLS PASSED

Reducing Business Taxes:

- Business Equipment Tax Exemption Raised to \$1 million
 - Benefits construction, agriculture, manufacturing, and other businesses

Controlling Insurance Costs

- Seven Chamber-proposed bills tackled tort reform to reduce frivolous lawsuits and curb litigation expenses
- Reducing litigation costs helps control insurance costs for Montana businesses and families

Protecting Industry & Jobs

- Montana Environmental Policy Act Clarified to Exclude Greenhouse Gases
 - Ensures essential energy and natural resources companies can continue to operate
- Product Liability Reform
 - Limits litigation against Montana manufacturers & retailers

Your Shield on Capitol Hill

- Opposing legislation that's bad for business
- Working with legislators to protect our members



ENVISION
2026 A PLAN FOR
MONTANA'S FUTURE

Supporting legislation under the pillars of our Strategic Plan

BUSINESS CLIMATE

INFRASTRUCTURE

WORKFORCE READINESS

ENTREPRENEURSHIP

LOOKING AHEAD

- Continuing tort reform
- Lowering more taxes
- Finding childcare solutions

To secure your seat at the table with the Montana Chamber Government Relations team to shape policy in 2025, please contact Matt Olson (matt@montanachamber.com) or Charles Robison (charles@montanachamber.com).

ENERGY

MONTANA CHAMBER PRIORITY



ABUNDANT ENERGY FOR MONTANA'S ECONOMY

Montana is a natural resource rich state with an abundance of energy opportunities. To meet the growing demand for energy and electricity generation, the Montana Chamber is leading on key issues.

All-of-the-Above Approach

We're publicly advocating for and embracing all forms of energy generation - fossil fuels, renewable, and nuclear; legacy and innovative approaches.

Infrastructure Support

Energy is an essential piece of infrastructure for our economy and often requires additional public investment or public private partnerships to function well.

Property Tax Reform

As our state experiences demographic changes, the business community cannot be expected to make up the difference when property tax changes are enacted. As energy generation, transmission, and distribution require property to succeed, these changes especially affect energy companies.

Wildfire Mitigation

Safe processes must be in place to ensure the viability of Montana's production and communities.

Regulatory Streamlining

Regulations must strike a balance of protecting our land and citizens while still being straightforward and easy to comply.

Public Service Commission Reform

The PSC has an important role to play in the energy landscape -it's essential that commissioners are committed, qualified, and using an expert approach, not a political one.

Litigation & Tort Reform

We've successfully passed legislation that raises the bar for frivolous lawsuits intended to delay or derail critical infrastructure projects through abusive legal tactics.

Energy-Related Amicus Briefs

In addition to our work in the legislative session, we're giving business a voice in the judicial branch with amicus briefs on related topics, like Held v. Montana.

Montana Supreme Court

Montana's Supreme Court races are essential to a strong regulatory environment, but they've typically been low-information affairs. The Montana Chamber is now endorsing candidates in MT Supreme Court races to make sure the voice of business is represented and clear.