



**MONTANA
CHAMBER OF
COMMERCE**

YOUR PARTNER IN POLICY

The Montana Chamber is a 501(c)(6) nonprofit organization registered with the IRS and the State of Montana.



"Having a top-tier organization like the Montana Chamber that is both proactive and ready to react to a changing business climate is a tremendous benefit to our Montana business community."

I'm grateful for this professional team that strives to protect businesses while seizing opportunities to create positive outcomes."

-- NANCY SCHLEPP, Sandfire Resources America & FY25 Chair, Montana Chamber Board of Directors

OUR MISSION

To create and sustain an optimal business climate, business prosperity, and a strong Montana economy, the Montana Chamber of Commerce, through advocacy, collaboration, and education works to provide an empowered and educated workforce, reduce business growth obstacles, and advance positions that promote success for Montana businesses.

WE MEAN BUSINESS

616 Helena Ave. Ste 300 • PO Box 1730 • Helena, MT 59624 | 406.431.32484

www.MONTANACHAMBER.com



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"Sometimes a business needs a sword, sometimes businesses need a shield. And sometimes, connections are all it takes. The Montana Chamber is the leading business advocate in the state working hard everyday on behalf of you and your business."

TODD O'HAIR

President & CEO

The Montana Chamber of Commerce is the largest business advocate in the Treasure State representing more than 2,000 member companies of every size, industry, and geography within Montana's 56 counties.

Established in 1931, the Montana Chamber has built a reputation as a trusted partner to the public and private sectors, and as a result enables **access** to and **influence** with state and federal policy makers and business leaders.

We **advocate** for legislative and legal reforms that benefit—not hurt— your business, and promote infrastructure improvements that will make Montana a safer and more attractive place to do business. We provide **intelligence** to ensure data-driven decision making in starting, growing or relocating your business in Montana. And we are tackling the issues of workforce readiness and entrepreneurship jointly with our philanthropic arm, the **Montana Chamber Foundation** to ensure you have the talent pipeline you need to grow your business.



**MONTANA
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DELIVERING RESULTS

for Montana Business



SUCCESS IN THE 2023 LEGISLATIVE SESSION

10 PRIORITY BILLS PASSED

Reducing Business Taxes:

- Business Equipment Tax Exemption Raised to \$1 million
 - Benefits construction, agriculture, manufacturing, and other businesses

Controlling Insurance Costs

- Seven Chamber-proposed bills tackled tort reform to reduce frivolous lawsuits and curb litigation expenses
- Reducing litigation costs helps control insurance costs for Montana businesses and families

Protecting Industry & Jobs

- Montana Environmental Policy Act Clarified to Exclude Greenhouse Gases
 - Ensures essential energy and natural resources companies can continue to operate
- Product Liability Reform
 - Limits litigation against Montana manufacturers & retailers

Your Shield on Capitol Hill

- Opposing legislation that's bad for business
- Working with legislators to protect our members



ENVISION
2026 A PLAN FOR
MONTANA'S FUTURE

Supporting legislation under the pillars of our Strategic Plan

BUSINESS CLIMATE

INFRASTRUCTURE

WORKFORCE READINESS

ENTREPRENEURSHIP

LOOKING AHEAD

- Continuing tort reform
- Lowering more taxes
- Finding childcare solutions

To secure your seat at the table with the Montana Chamber Government Relations team to shape policy in 2025, please contact Matt Olson (matt@montanachamber.com) or Charles Robison (charles@montanachamber.com).

2025 LEGISLATIVE PRIORITIES



CERTAINTY & SECURITY FOR MONTANA BUSINESSES

Acting as your sword & shield on Capitol Hill to ensure you have the ability and stability to operate your business.



Supporting, proposing, & defending legislation in the pillars of our Strategic Plan

BUSINESS CLIMATE

INFRASTRUCTURE

WORKFORCE READINESS

ENTREPRENEURSHIP

PROVEN SUCCESS

The Montana Chamber has a long history of success for business in the Montana legislature.

In 2023, the Montana Chamber brought forward 10 bills to improve the business climate in Montana. Of these signature bills, nine were signed into law by Governor Gianforte, making the Montana Chamber of Commerce the most successful & proactive business advocacy organization in the state.

ADVOCACY

Legislators are most often swayed by their own constituents, making our local chambers & business leaders our best advocates. Sign up to receive our grassroots alerts by scanning the QR code here!



CHAMBER PRIORITIES

Preserving Medicaid Access

A healthy workforce & healthcare access for all employees

Tax Increment Financing

Modernizing & preserving TIFs as a tool for development

Housing

Expediting permitting & ensuring certainty and transparency in decision making

Tax Reform

Lowering property tax burdens while avoiding unnecessary shift to MT businesses

Childcare

Increasing accessibility & affordability so MT parents can fully participate in the workforce

Tort Reform

Lowering insurance costs & protecting MT businesses from unnecessary litigation

Energy

Ensuring MT has reliable & affordable supply

Enabling Entrepreneurship

Ensuring MT stays a top location for entrepreneurs to thrive

BECOME A MEMBER

of Montana's Business Community!

MEMBERSHIP BENEFITS

ALL LEVELS

ADVOCACY | INFLUENCE

WE ARE THE VOICE OF BUSINESS and YOUR PARTNER IN POLICY

As the voice of business, the Montana Chamber represents you and your business to the state's legislative, judicial, and executive branches of government. Our Government Affairs team advocates for policies that promote a positive business climate and encourages infrastructure investment. The Montana Chamber:

- Focuses year round on government affairs to garner support for policies that promote a favorable business climate
- Collaborates with Montana's federal delegation to advance business issues in Congress
- Provides advance access to the Legislative Policy Agenda and Judicial Reviews and continued engagement via roundtables (i.e. Capitol Connection) and programs
- Coordinates annual Business Base (B-Base) study which provides insights from scientific polling of registered Montana voters on key issues for business
- Conducts civil legal engagement on behalf of business

ACCESS TO A STATEWIDE NETWORK

As a member of the Montana Chamber, your organization will gain exposure and network access to Montana public and private sector leaders, and elected officials from across the state. We gather as a community regularly and provide opportunities to build relationships and trust.

- Engage with the Montana Chamber's owned / earned media such as website (MontanaChamber.com), social media channels, e-newsletters, and public relations
- Receive member pricing for all paid Chamber programs and virtual or in person Signature Events including 'Business Days at the Capitol,' and the 'Oro y Plata Business Awards Dinner & Annual Membership Meeting.'
- Gain additional visibility via program underwriting and event sponsorships
- Be eligible for Board of Directors and Volunteer Committee participation

INTEL: BE IN THE KNOW

The Montana Chamber provides information and research that:

- Deliver what you need to know to your inbox via the 'Montana Business Brief' weekly e-Newsletter, Chamber Blog, and Social Media, including information from the U.S. Chamber, U.S. Small Business Administration, SBDC, U.S. Economic Development Administration and more
- Address industry specific issues relevant to Chamber members via proprietary research including the annual Business Base polling

YOUR PARTNER IN POLICY - **Beginning at \$500**

Join Today!

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**MONTANA
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TREASURE STATE INVESTORS



BIG SKY INVESTORS



VISIONARY INVESTORS

BLUECROSS BLUESHIELD OF MONTANA
FLATHEAD ELECTRIC COOPERATIVE
JPMORGAN CHASE & CO.
MDU RESOURCES GROUP
META PLATFORMS TECHNOLOGIES
MOUNTAIN HEALTH CO-OP
NATIONWIDE INSURANCE

NAVAJO TRANSITIONAL ENERGY CO.
NORTHROP GRUMMAN
SIMKINS-HALLIN, INC.
TALLEN ENERGY
TDS FIBER
TOWN PUMP & AFFILIATES
YORK DEVELOPMENTS



To learn more about membership opportunities please contact:

MATT OLSON
DIRECTOR OF NETWORK DEVELOPMENT
Matt@MontanaChamber.com
+1 (406) 360-6443

BECOME A MEMBER

of Montana's Business Community!



**MONTANA
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COMMERCE**

MEMBERSHIP TIERS

TREASURE STATE \$35,000 to \$100,000

BIG SKY \$20,000

VISIONARY \$10,000

LEADER \$5,000

CAPITAL \$2,500

CLASSIC \$500 to \$1,000

SMALL BUSINESS \$250

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INVESTING IN MONTANA'S FUTURE

TREASURE STATE

\$35,000 to \$100,000
ANNUALLY

As TREASURE STATE level members, we are investing in the Montana Chamber's mission and Envision 2026 strategic plan as true partners with the organization to drive business growth and job creation. Together, we work to improve Montana's business climate, quality of life, talent pipeline, and entrepreneurship through regulatory and legal reform, infrastructure investment and workforce development. This is the result of access to the Chamber's invaluable network of public officials and private industry leaders coupled with their trustworthy reputation built over decades of doing business in 'The Last Best Place.'

CUSTOM BENEFITS

- Understanding your priorities and making the right introductions.
- Access to **Montana Leadership** and the Montana Chamber Board of Directors
- Influence in the Montana Chamber's policy priorities and legislative strategy

SERVICES

- Full support of the Montana Chamber team to meet your specific needs
- Co-marketing for news, press releases, social media and events

PLUS ALL OF THE BENEFITS AND SERVICES OF PRECEEDING LEVELS

NorthWestern[®]
Energy
Delivering a Bright Future



www.MONTANACHAMBER.com



"The Montana Chamber is a leader on the issues that matter to Montana Businesses. Whether that's a stable tax system, workforce investments, legal reforms or energy reliability, the business community can count on the Montana Chamber to provide the policy leadership we need on the issues that matter to Montana businesses."

BRIAN BIRD
PRESIDENT AND CHIEF EXECUTIVE OFFICER
NORTHWESTERN ENERGY

BUILDING MONTANA'S FUTURE

BIG SKY

\$20,000 to \$35,000
ANNUALLY



At KOA, we recognize the vital role the Montana Chamber plays in shaping the state's business landscape and advocating for policies that foster economic growth. As a Big Sky member, we are investing in a stronger, more prosperous future for our business, and all businesses in Montana.

**Toby O'Rourke, President & CEO
Kampgrounds of America, Inc.**

As **BIG SKY** level members, we are industry leaders advocating for the best interests of our companies, employees, and communities. The Montana Chamber as a state-wide convener, is able to tackle systemic challenges and build **solution-driven coalitions** to move Montana's high-growth industries forward. This investment also supports the organization's **Envision 2026 strategic plan**, and keeps an eye on the future of business.

CUSTOM BENEFITS

- Understanding your **priorities** and connecting the right dots
- Access to **Montana Leadership** and the Montana Chamber Board of Directors
- Influence in the Montana Chamber's **policy priorities** and legislative strategy

SERVICES

- Facilitating introductions and connections with leaders across the state
- Co-marketing for news, press releases, social media and events

PLUS ALL OF THE BENEFITS AND SERVICES OF PRECEEDING LEVELS



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STRENGTHENING MONTANA'S ECONOMY

VISIONARY

\$10,000
ANNUALLY

As VISIONARY level members, we understand the importance of thinking about the future to build and diversify Montana's economy. We understand that to support existing businesses, as well as recruit new companies into the state, we need to do what it takes to attract and retain talent and develop a skilled workforce that meets the needs of Montana companies by working with education partners and associations. Further, we take a seat at the table to help identify and prioritize legislation that will make Montana the most competitive place in the nation to do business.

MEMBER BENEFITS

- Promote careers in the trades as a benefactor of programs such as Montana Signing Days
- Choose a sponsorship among our Workforce Development initiatives
- Your seat at the table identifying legislative priorities and vetting future Montana Chamber bills

SERVICES

- Business Network Concierge to connect you with the right leaders
- Co-marketing for news, press releases, social media and events



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"As the voice of the business community, the Montana Chamber is willing to tackle issues that are critical to business success like workforce development, housing and childcare."

*Heather McDowell, VP Legal,
Environmental, & Government Affairs •
US PGM Operations, Sibanye Stillwater*

PLUS ALL OF THE BENEFITS AND
SERVICES OF PRECEDING LEVELS



YOUR PARTNER IN POLICY

LEADER LEVEL MEMBERSHIP \$5,000 ANNUALLY

Includes CLASSIC & CAPITAL LEVEL MEMBERSHIP BENEFITS

- Secure a seat at the table to talk Legislative Priorities with the Montana Chamber Government Affairs team to shape policy that makes for a more positive business climate
- Get invited to invite-only CEO Roundtables and private events throughout the year; these are opportunity-based as we gain access to top business and government leaders
- Submit your press releases to appear on the MontanaChamber.com homepage; they will also display on the News page where they will remain for search capability

CAPITAL LEVEL MEMBERSHIP \$2,500 ANNUALLY

Includes CLASSIC LEVEL BENEFITS

- Co-create programming - virtual and in-person - with the Montana Chamber around some of our most pressing needs as employers, such as:
 - Affordable Housing
 - Tax Reform
 - Energy
 - Workforce Development
 - Entrepreneurship
 - Childcare
- Ability to include up to (3) additional businesses or branches as members
- Submit your press releases to appear on the MontanaChamber.com News page where they will remain for search capability



ACCESS TO OUR STATEWIDE NETWORK

SIGNATURE EVENTS



OCTOBER 16, 2025 | BOZEMAN

The BIG SKY BRIGHT FUTURE Summit is a full day of exciting panels and fireside chats featuring Montana's own industry experts. The day starts with Partnerships to Grow the Big Sky Economy, a look at innovative strategies being utilized by labor, education, and employers to resolve workforce shortages and ensure our future workforce has employability skills.



JANUARY 6-7, 2026 | HELENA

In January of every year, the Montana Chamber hosts Business Days at the Capitol. This event coincides with the start of the legislative session (odd-numbered years) and candidate filing (even-numbered years) with a focus on legislative and public policy issues relevant to business. Traditional seminars include 'Eggs & Issues' with the legislative leadership and the 'Last Word' by the Governor. An evening of networking rounds out this event.



MARCH 4-6 2026 | BOZEMAN

The Montana Chamber hosts the "Blazing Trails" Montana Women in Business Summit at the Kimpton Armory, AC Hotel Downtown Bozeman and Element Bozeman in conjunction with International Women's Day on March 8th. Topics include leadership, career advancement, entrepreneurship, financing/venture capital, and women in policy. Monies raised support the Montana Chamber's childcare policy initiatives.



JULY 30-AUG 1, 2026 | FLATHEAD VALLEY

Started as the Centennial Golf Classic during the 100th Celebration of Montana's statehood in 1989, the Montana Chamber Foundation annually hosts more than 400 golfers, business & government leaders, and policymakers for this coveted tournament. More than 600 people turn out for the Glacier Bank Ace in the Hole Networking Reception & BBQ the night prior to kick off the event and NEW in 2024 was the first ever Stockman Bank Give It a Shot Clay Shooting Tournament.



INQUIRE ABOUT SPONSORSHIPS



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